



**Trainer Teams:** The trainer teams consist of German and international experts: Grant writing experts will share their knowledge in the field of research funding, subject-specific trainers will provide expertise in the field of a scientific discipline

**Participants:** Researchers and young PhD holders who are planning to realize a/an (international) research project.

Applications from scientists of all disciplines are welcome.

**Courses and Costs:** The courses take place at partner institutions in the respective regions. The number of participants is 30 in total. Selected participants receive a scholarship which includes the course fees, the costs for accommodation, meals and – depending on the country of residence – a share in the costs for the transport to and from the course location.

**Expected co-funding:** Participants and/or their home institutions are expected to cover additional costs (for example visa costs, additional per diems for the stay, health insurance)

**Application procedure:** Each applicant applies individually through the online application form on the webpage. Additional documents as an expose and a letter of support will be required. For more information on applications please visit

[www.proposalwriting.globalsouth.uni-koeln.de](http://www.proposalwriting.globalsouth.uni-koeln.de)

**Languages:** The courses are offered in English, Spanish and French (depending on the location).

**Collaboration options for institutions and experts:**

**Academic collaboration:** Contributions to the seminars from regional and international experts are welcome (e.g. in terms of input to lectures, discussions, review of participants' proposals, introduction of relevant regional Research Funding Organizations)

**Institutional collaboration:** e.g. hosting the courses by providing rooms and equipment for the seminars, offering administrative support for the organization e.g. of participants' accommodation, transport, and social activities and the advertise-

ment of the courses within the region by informing local experts, staff, and other stakeholders in the region.

### Contacts and Information

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Consulting Services for Researchers

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Federal Ministry  
for Economic Cooperation  
and Development



Dialog on Innovative Higher Education Strategy

DAAD

Deutscher Akademischer Austausch Dienst  
German Academic Exchange Service

## DIES Proposal Writing Courses for Research Projects

Practical-oriented Trainings for New Researchers in the Global South





### DIES Proposal Writing Courses

The DIES Proposal Writing Courses are part of the DIES (Dialogue on Innovative Higher Education Strategies) program of the German Academic Exchange Service (DAAD) and the German Rectors' Conference (HRK).

The courses are organized and conducted by the International Office of the University of Cologne in close cooperation with proWiss (Consulting Services for Researchers) and partner institutions in the regions Southeast Asia, Africa, Middle East and Latin America.

The DIES Proposal Writing Courses are an efficient tool for enhancing academic capacity building in the Global South and for promoting international research cooperation.

### Course Concept

#### Aim

The aim of the DIES Proposal Writing Courses is to enable researchers and young PhD holders from countries in the Global South (mainly Southeast Asia, Africa, Middle East and Latin America) to develop proposal writing skills according to international standards and to design, write and budget a promising proposal for national or international research funding.

#### Strategy

The participants gain valuable hands-on experience by developing and writing their own proposal.

#### Structure and methods

Using a blended learning approach, the DIES Proposal Writing Courses are divided in three sections: two seminar parts (seminar 1 and seminar 2) and a trainer guided intermediate e-learning section.

Seminar 1 and 2 will be conducted locally in one of the regions in



the Global South and will run for 5 days.

Seminar 1 will provide the participants with basic knowledge and basic technical skills that are needed to develop a successful research funding proposal (e.g. to transform an abstract research idea into a proposal).

During the e-learning section, the participants will work on their research funding proposals and further develop them under the guidance and online counselling of the trainer team. This section will run for 3-5 months.

In seminar 2, the research funding proposals will be presented, discussed, evaluated, and fine-tuned in a participative review process. In this way, the participants will eventually complete their funding proposals with the assistance of the trainers and the other participants. At the end of seminar 2, the proposals will be ready for submission to research funding organizations.